

NORTH PENN LEGAL SERVICES
OPERATING BUDGET (see assumptions)
FOR THE FISCAL YEAR ENDED 6/30/2023

	<u>Budget</u> <u>6/30/2023</u>	<u>Original</u> <u>Budget</u> <u>6/30/2023</u>	<u>\$</u> <u>Variance</u>	<u>%</u> <u>Variance</u>
REVENUES				
Legal Services Corporation: (LSC)				
Basic Field	3,264,561	3,650,824	(386,263)	-10.6%
Equal Justice Rural Fellowship	907		907	100.0%
PLAN:				
Title XX	651,048	650,720	328	0.1%
DAP	113,224	113,092	132	0.1%
DAP Innovation	272,341	220,707	51,634	23.4%
HAF	75,000	100,000	(25,000)	-25.0%
IOLTA	219,545	224,045	(4,500)	-2.0%
State	501,172	500,919	253	0.1%
Access to Justice	2,819,841	2,975,813	(155,972)	-5.2%
MLK	7,500	7,500	-	0.0%
Aging	429,652	417,619	12,033	2.9%
Special IOLTA	30,000	129,000	(99,000)	-76.7%
CRLA	120,705	55,000	65,705	119.5%
Fair Housing Grant	37,500	56,800	(19,300)	-34.0%
Domestic Violence	265,309	272,025	(6,716)	-2.5%
Bar Association Grants	30,000	30,000	-	0.0%
Miscellaneous Grants	48,200	32,000	16,200	50.6%
Lehigh County Eviction Grant	80,883	70,000	10,883	15.5%
PHARE	108,000	-	108,000	100.0%
Veterans Multi Service	11,000	25,500	(14,500)	-56.9%
TIG Grant	47,500	52,500	(5,000)	-9.5%
United Way	15,000	32,500	(17,500)	-53.8%
Lycoming County Judicare Grant	10,000		10,000	100.0%
Juvenile Dependency	15,000	15,000	-	0.0%
Arbitration Fees	2,000	2,000	-	0.0%
AIDSnet	500	3,000	(2,500)	-83.3%
	<u>9,176,389</u>	<u>9,636,564</u>	<u>(460,176)</u>	<u>-4.8%</u>
Subtotal				
Other operating revenues				
Miscellaneous Income	450	450	-	0.0%
	<u>9,176,839</u>	<u>9,637,014</u>	<u>(460,176)</u>	<u>-4.8%</u>
Total operating revenues				
NON-OPERATING REVENUES				
In-kind Contributions	-	-	-	0.0%
Other Contributions	20,000	20,000	-	0.0%
Interest Income	3,500	750	2,750	366.7%
	<u>23,500</u>	<u>20,750</u>	<u>2,750</u>	<u>13.3%</u>
Total non-operating revenues				
TOTAL REVENUES	<u><u>9,200,339</u></u>	<u><u>9,657,764</u></u>	<u><u>(457,426)</u></u>	<u><u>-4.7%</u></u>

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	<u>Budget</u> <u>6/30/2023</u>	<u>Original</u> <u>Budget</u> <u>6/30/2023</u>	<u>\$</u> <u>Variance</u>	<u>%</u> <u>Variance</u>
EXPENSES				
Salaries	5,110,799	5,452,403	(341,605)	-6.3%
Fringe Benefits	2,593,106	2,697,407	(104,301)	-3.9%
Total salaries & fringe benefits	7,703,905	8,149,810	(445,905)	-5.5%
Consultants & Contractors	69,950	74,950	(5,000)	-6.7%
Audit	21,000	21,000	-	0.0%
Judicare	85,000	85,000	-	0.0%
Employee Travel	16,350	10,450	5,900	56.5%
Travel - Client Related	17,700	17,700	-	0.0%
Travel - Training	30,850	18,600	12,250	65.9%
Travel - Board Members	1,400	1,400	-	0.0%
Right to Use Assets Costs	451,187	432,581	18,606	4.3%
Utilities	33,600	24,400	9,200	37.7%
Storage & Other Space Costs	12,895	11,895	1,000	8.4%
Maintenance Services	33,300	43,700	(10,400)	-23.8%
Parking	30,000	30,000	-	0.0%
Office Supplies	55,800	56,000	(200)	-0.4%
Minor Office Accessories	28,000	59,700	(31,700)	-53.1%
Computer Updates & Software	24,000	24,000	-	0.0%
Lease - Furniture & Equipment	4,760	4,760	-	0.0%
Maintenance Agreements	67,250	86,400	(19,150)	-22.2%
Repairs & Maintenance - Equipment	5,000	3,000	2,000	66.7%
Contracted Services - Equipment	-	-	-	0.0%
Insurance	40,000	40,000	-	0.0%
Printing Costs	14,000	14,000	-	0.0%
Dues	39,895	37,395	2,500	6.7%
Conferences	6,950	12,700	(5,750)	-45.3%
Staff Training & Development	5,000	20,000	(15,000)	-75.0%
Staff & Board Meetings	8,100	4,100	4,000	97.6%
Client Training	-	-	-	0.0%
Staff Costs	41,500	61,000	(19,500)	-32.0%
Law Library	71,250	71,250	-	0.0%
Connectivity	110,100	110,100	-	0.0%
Telephone	82,150	39,650	42,500	107.2%
Advertising	10,000	16,500	(6,500)	0.0%
Postage	22,800	20,800	2,000	9.6%
Court Costs	6,470	6,520	(50)	-0.8%
Miscellaneous	2,800	2,800	-	0.0%
Fundraising	4,500	3,000	1,500	50.0%
Total other operating expenses	1,453,557	1,465,351	(11,794)	-0.8%
Depreciation	37,285	37,068	217	0.6%
TOTAL EXPENSES	9,194,747	9,652,229	(457,482)	-4.7%
SURPLUS (DEFICIT)	5,592	5,535	55	